

**AGENDA ITEM SUMMARY
OCONEE COUNTY, SC**

**COUNCIL MEETING DATE: August 8, 2011
COUNCIL MEETING TIME: 6:00 PM**

ITEM TITLE:

ITB 11-04 Engineering & Permitting Services for Broadband Project FOCUS

Award ITB 11-04 to Geovision of Sylva, NC, to provide engineering/permitting construction drawings for the remaining 170 miles of Broadband Project FOCUS at the price of \$.33 per foot, for a total of \$296,208.00.

BACKGROUND DESCRIPTION:

On August 18, 2010, Oconee County received \$9.6M in Federal ARRA funding to construct a 270 mile (approximate) broadband network in the County. This project will provide critical broadband infrastructure that will benefit the County through connection of 164 Anchor Institutions and by providing much needed high speed data. The total number of households that will be passed by the project is 25,200, total businesses passed by is 2,250. The Project will be involved with approximately 75 public facilities including hospitals, schools, libraries, health care facilities and emergency shelters.

The stake drawings for 100 miles of permitting have been completed. This bid was issued to select a contractor to provide the engineering services required to secure SCDOT permits for the remaining 170 miles of the total Project FOCUS. Since the installation contractor is now being selected in three separate phases, the County wanted only one contractor to be responsible for the engineering/permitting for the remainder of the project, so these services were bid out separately, rather than being supplied by the installation contractor.

On July 28, 2011, formal sealed bids were opened for these services. Forty-eight firms were originally notified of this bid opportunity. Eight firms submitted bids, seven firms submitted "no bids", and Geovision of Sylva, NC, submitted the lowest responsive and responsible bid of \$.33 per foot, totaling \$296,208.00.

FINANCIAL IMPACT:

The FOCUS Broadband Project is funded by a \$9.6M Federal ARRA grant. The County is required to provide matching funds which will bring the total project budget amount to \$14,306,764.00.

Approved by:  Finance

Approved by:  Grants

ATTACHMENTS

1. Bid Tab

STAFF RECOMMENDATION:

Award ITB 11-04 to Geovision of Sylva, NC, to provide engineering/permitting construction drawings for the remaining 170 miles of Broadband Project FOCUS at the price of \$.33 per foot, for a total of \$296,208.00.

Submitted or Prepared By:


Department Head/Elected Official

Approved for Submittal to Council:


T. Scott Moulder, County Administrator

Council has directed that they receive their agenda packages a week prior to each Council meeting. Therefore, Agenda Items Summaries must be submitted to the Administrator for his review/approval no later than 12 days prior to each Council meeting. It is the Department Head/ Elected Officials responsibility to ensure that all approvals are obtained prior to submission to the Administrator for inclusion on an agenda.

A calendar with due dates marked may be obtained from the Clerk to Council.

Approved Budget Addressed amount
to Bid Item 2
Budget Code

	Danfella Engineering	Generation	Intelsat Enterprises America	McCall Thomas	ONIC Communications	Palmetto Engineering	RJE Telecom	Spectrum Eng		
	Swainville, GA	Sylva, NC	Sterling, VA	Orangeburg, SC	Raleigh, NC	Greenville, SC	FL Myers, FL	Auburn, IN		
Signed Bid	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		
Addendum # 1	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		
Proposer's Agreement with Terms and Conditions (pg. 12, signed)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		
Fee Schedule for Additional Services	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		
Qualification Sheet	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		
Experience Listing	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		
Exhibit A - Subcontractors	Pivotal Comm \$100,712 Piedmont Resources \$45,000	Lee Comm \$20,000	None	None	Green Eng \$2,500	None	Fiber Eng \$100,000	Jay Hill Comm \$294,900		
Exhibit B - Drug Free Work	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		
Exhibit C - WOOD Affidavit	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		
Cert. of Non-Corruption	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		
Non-Resident Tax Affidavit	Yes	Yes	Yes	NA	Yes	NA	Yes	Yes		
Cost Per Foot x 897,600 feet (170 miles) =	\$1.97	\$0.13	\$0.55	\$1.30	\$0.60	\$0.07	\$0.03	\$1.10		
GRAND TOTAL	\$1,766,272.00	\$296,208.00	\$499,600.00	\$1,166,880.00	\$576,952.00	\$421,872.00	\$565,488.00	\$987,360.00		
NO BIDS	AFL Network Svcs Duncan, SC	Byank Eng Atlanta, GA	Kimley-Horn Raleigh, NC	TEUCS Ft. Mill, SC	TelPlexus, Inc. Murdresboro, IN	Vantage Point Mitchell, SD	SOT, Inc. Brookhaven, MS			

**AGENDA ITEM SUMMARY
OCONEE COUNTY, SC**

**COUNCIL MEETING DATE: August 8, 2011
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ITEM TITLE:

RFP 10-28 Installation Contractor for Broadband Project FOCUS- Phase One

Award RFP 10-28 to Network Controls & Electric, Inc., of Greer, SC, to install buried fiber optic cabling throughout Oconee County for approximately 95 miles of Broadband Project FOCUS at the price of \$5.44 per foot for a total of \$2,728,704.00.

BACKGROUND DESCRIPTION:

On August 18, 2010, Oconee County received \$9.6M in Federal ARRA funding to construct a 270 mile (approximate) broadband network in the County. This project will provide critical broadband infrastructure that will benefit the County through connection of 164 Anchor Institutions and by providing much needed high speed data. The total number of households that will be passed by the project is 25,200, total businesses passed by is 2,230. The Project will be involved with approximately 75 public facilities including hospitals, schools, libraries, health care facilities and emergency shelters.

The contractor selected by this RFP will provide and place conduit and handholds in all types of soil including rock, provide fiber set up and all splicing necessary for a complete installation. The County will purchase the actual fiber separately and provide to the contractor. This project is now divided into three phases. This award is for Phase One only, of approximately 95 miles. The remaining two phases will be competitively sourced and awarded separately.

On July 14, 2011, formal sealed proposals were opened for this project. Over seventy firms were originally notified of this opportunity and twelve firms submitted proposals. The RFP Evaluation Committee consisting of Mike Powell, IT Director, Kim Wilbanks, FOCUS Project Manager, John Michael Cox, IT Systems Administrator, Lisa Simmering, GIS Analyst, Channon Chambers, Building Codes Director and Aaron Gadsby, County Planner evaluated and scored all proposals, interviewed the top three firms and unanimously recommended award to Network Controls & Electric, Inc., of Greer, SC.

FINANCIAL IMPACT:

The FOCUS Broadband Project is funded by a \$9.6M Federal ARRA grant. The County is required to provide matching funds which will bring the total project budget amount to \$14,306,764.00.

Approved by :

Finance

Approved by :

Grants

ATTACHMENTS

- 1. Summary Scoring Sheet

STAFF RECOMMENDATION:

Award RFP 10-28 to Network Controls & Electric, Inc., of Greer, SC, to install buried fiber optic cabling throughout Oconee County for approximately 95 miles of Broadband Project FOCUS at the price of \$5.44 per foot for a total of \$2,728,704.00.

Submitted or Prepared By:

Rebecca Courtney
Department Head/Elected Official

Approved for Submittal to Council:

T. Scott Moulder, County Administrator

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ROUND 1 - PROPOSALS SUBMITTED												
	Ansoo & Assoc	BroadPlex, LLC	Edwards Telecom	Ervin Cable	HyPower	Mastos N. America	Network Controls & Electric	SOT, Inc.	Spall Construction dba Fiber Technologies	Trawick Construction	Watts Brothers	World Fiber Technologies
Pricing Submitted	\$8.54	\$8.46	\$5.58	\$8.49	\$8.76	\$10.16	\$5.44	\$10.25	\$5.48	\$12.29	\$7.90	\$17.96
RANKING	8	4	3	7	6	9	1	10	2	11	6	12

ROUND 2 - SCORING						
	BroadPlex, LLC	Edwards Telecom	HyPower	Network Controls & Electric	Watts Brothers Cable Construction	Spall Construction dba Fiber Technologies
TOTAL	1902.50	2283.75	1578.125	2711.25	1350	2363.75
RANKING	4	3	5	1	6	2

FINAL ROUND - INTERVIEW SCORING			
	Edwards Telecom	Network Controls & Electric	Spall Construction dba Fiber Technologies
RANKING	2	1	3